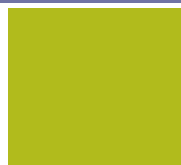


Capability Statement



xponents.com



Company Information

NAICS: 611430 Product Service Codes: R408 Support- Professional: Program Management/Support DUNS: 149040995
541613 R499 Support- Professional: Other CAGE Code: 5KCP7
541611 R799 Management Support Services: Other EIN: 42-1575914
U099 Education/Training: Other S Corporation, 2003



Woman Owned, WBE, SDB, & RTD-certified SBE



GSA Contract Number: GS-02F-0038X

Xponents, Inc. is a talent development consultancy that designs, develops, and delivers cutting-edge team member transformation programs. Xponents' experienced resources also provide coaching services for individuals and teams. Our focus is on elevating individuals, teams, and organizations above self-imposed limitations to recognize their limitless potential through honoring and unleashing the unique values, vision, purpose, and talents inherent in all.

Products & Services

- **Leadership Coaching Services** for individuals and groups:
 - ⇒ Creates self-awareness that leads to insight, action, and transformation.
 - ⇒ Educates on team skills and toxins; the importance of balancing vision, strategy, and tactics; the power of leveraging diverse strengths and experiences inherent in teams.
 - ⇒ Challenges recipients to identify, strategize, develop, and execute an action plan on the individual and/or team's greatest business priority.
- **Leader Coach Workshops** for leaders and managers. Managers learn and practice:
 - ⇒ Coaching skills and protocols.
 - ⇒ Effectively delivering specific, behaviorally based feedback.
 - ⇒ Identifying high-impact areas of focus.
 - ⇒ Collaborating with team members on development plans.
 - ⇒ Establishing personal accountability for results.
- **Leadership Development Programs** for leaders and managers. Participants:
 - ⇒ Gain awareness of their natural talents, competencies, strengths, and opportunities.
 - ⇒ Define areas to work on to develop and improve effectiveness.
 - ⇒ Develop a team focus to improve the climate within the work environment.
 - ⇒ Build stronger relationships with team members and customers.
- **Partnering and Team Development Programs** for professional associates, colleagues, or intact teams. Participants:
 - ⇒ Gain awareness of the value of cognitive diversity.
 - ⇒ Define behaviors that unleash and limit creativity and innovation.
 - ⇒ Practice a process for accelerating trust in professional relationships.
- **Customized Learning & Performance Programs**
- **Assessments:** Myers Briggs, Emotional Intelligence ^{2.0}, Thomas -Kilman, Team Diagnostic International, DiSC

Past Performance



▪ [U.S. Department of Energy](#)



▪ [U.S. Department of Labor](#)



▪ [U.S. Department of Agriculture, Forest Service](#)



▪ U.S. Department of Interior, Bureau of Reclamation



▪ [U.S. Department of Interior, Bureau of Indian Affairs](#)



▪ Wells Fargo



▪ Nelnet



▪ Charter One



▪ Avaya



▪ Hanmi Bank



▪ Iroquois Pipeline



▪ Sunpower



▪ Tenaris